

Forsyth Street Seeks Analyst for Financial Advisory Team

Forsyth Street is seeking a motivated self-starter with one to two years of professional experience to become an integral member of the firm's Financial Advisory division.

The position will support the firm's work serving clients with mission-driven real estate projects, social impact investing funds, and new program development for non-profits. Clients include new social impact funds working in disinvested neighborhoods, non-profit housing developers, and public agencies.

Primary responsibilities for the position will include analysis of real estate market and financial data, producing and editing presentations and written communications for clients, and supporting preparation for client and project stakeholder meetings.

Forsyth Street Advisors has a primary office in New York City with several staff based in the Bay Area. The firm is currently operating on a hybrid basis, with significant work performed remotely. Candidates do not have to be based in one of these metro areas but must have the ability to participate in in-person meetings at our New York City office or in the San Francisco Bay Area at least once a month. At this time, valid proof of Covid-19 vaccination is required for employees to visit or work in our New York City office.

Minimum requirements:

- 1-2 years relevant professional experience and bachelor's degree in affordable housing, clean energy, economics, finance, public policy, or other related field.
- Excellent quantitative, spreadsheet, and financial analytical skills.
- Strong writing and digital presentation skills.
- Strong oral communication skills in a highly interactive team setting, with a broad range of public, private, and non-profit sector clients.

Highly qualified candidates will have:

- Strong problem-solving abilities and project management skills.
- Demonstrated history of substantial involvement (volunteer or professional) towards advancing public service and/or social good.
- Strong problem-solving abilities, attention to detail, and project management skills with multiple, time-sensitive work assignments.
- A conscientious attitude towards delivering a quality product for clients.
- Ability to quickly learn new skills on the job.

Salary range is from \$70,000–80,000 per year plus substantial incentive payment. Competitive benefits including health insurance.

Interested applicants should forward a resume and cover letter with an email subject line of "Analyst Position Application" to: jobs@forsythstreet.com

About the Firm

Forsyth Street is a New York City-based asset management, real estate and financial advisory firm founded in 2003. The firm has three primary lines of business:

- **Asset Management** - Forsyth Street has developed, capitalized, and currently manages several industry-leading investment funds and utility-scale renewable energy partnerships.
- **Financial Advisory** - Forsyth Street provides a suite of financial advisory services, including product and program design, underwriting, capital sourcing, and assistance with the issuance of municipal debt.
- **Real Estate Development** - Forsyth Street provides independent advisory services for real estate and affordable housing developers, including assistance with site selection, feasibility and market analysis, capital sourcing and transaction execution.

We serve public and private organizations **that create and preserve affordable housing, reinvest in disinvested communities, promote clean energy, and finance public sector projects.** We are a team of creative problem solvers with deep, practical experience in the public and private sectors. We help our clients create more equitable, inclusive, and resilient communities.

We currently have nineteen employees with **backgrounds in real estate and affordable housing development, tax credit syndication, public service, municipal finance, and conventional lending.** We bring our expertise in financial structuring to bear on difficult problems. We work with our clients to provide strategic, actionable advice, manage impact-oriented investment funds, and structure and advise on affordable housing transactions.

We have helped our clients deliver results, with more than \$4 billion in transactions closed and have guided the financing for tens of thousands of units of affordable housing. We have helped capitalize numerous impact funds for our clients and currently have \$280 million in assets under management.

We pride ourselves on maintaining long-term relationships with our diverse set of clients. Our clients hail from all sectors: government, non-profit, philanthropic, private, corporate, and financial institutions.

Forsyth Street is an affirmative action, equal-opportunity employer.